

**COUNTY OF SAN LUIS OBISPO BOARD OF SUPERVISORS  
AGENDA ITEM TRANSMITTAL**

(1) DEPARTMENT Administrative Office	(2) MEETING DATE 11/1/2016	(3) CONTACT/PHONE Nikki J. Schmidt 805/781-5496	
(4) SUBJECT Request to approve Amendment No. 6 to the Agreement for Services with the Ferguson Group extending the term of the agreement for two years to provide federal lobbying services through FY 2017-18. All Districts.			
(5) RECOMMENDED ACTION It is recommended that the Board approve Amendment No. 6 to the Agreement for Services with the Ferguson Group extending the term of the agreement for two years through FY 2017-18.			
(6) FUNDING SOURCE(S) General Fund	(7) CURRENT YEAR FINANCIAL IMPACT \$72,000.00	(8) ANNUAL FINANCIAL IMPACT \$0.00	(9) BUDGETED? Yes
(10) AGENDA PLACEMENT <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Presentation <input type="checkbox"/> Hearing (Time Est. ____ ) <input type="checkbox"/> Board Business (Time Est. ____ )			
(11) EXECUTED DOCUMENTS <input type="checkbox"/> Resolutions <input checked="" type="checkbox"/> Contracts <input type="checkbox"/> Ordinances <input type="checkbox"/> N/A			
(12) OUTLINE AGREEMENT REQUISITION NUMBER (OAR) 0019001707		(13) BUDGET ADJUSTMENT REQUIRED? BAR ID Number: N/A <input type="checkbox"/> 4/5 Vote Required <input checked="" type="checkbox"/> N/A	
(14) LOCATION MAP N/A	(15) BUSINESS IMPACT STATEMENT? No	(16) AGENDA ITEM HISTORY <input checked="" type="checkbox"/> N/A    Date: _____	
(17) ADMINISTRATIVE OFFICE REVIEW Guy Savage			
(18) SUPERVISOR DISTRICT(S) All Districts			

# County of San Luis Obispo



TO: Board of Supervisors

FROM: Nikki J. Schmidt, Administrative Office

DATE: 11/1/2016

SUBJECT: Request to approve Amendment No. 6 to the Agreement for Services with the Ferguson Group extending the term of the agreement for two years to provide federal lobbying services through FY 2017-18. All Districts.

## **RECOMMENDATION**

It is recommended that the Board approve Amendment No. 6 to the Agreement for Services with the Ferguson Group extending the term of the agreement for two years through FY 2017-18.

## **DISCUSSION**

The County has contracted with the Ferguson Group (TFG) since October 2006. Since that time, TFG has assisted the County in matters pertaining to the federal government, including federal funding, legislative, regulatory, and other administrative issues of interest to the County.

The Board approved the County's CY (Calendar Year) 2015/FFY (Federal Fiscal Year) 2016 Federal Work Plan and Agenda on July 21, 2015. Since that approval, Mike Miller of the Ferguson Group has continued to advocate for the County's priorities based on the approved agenda. The attached Federal Agenda update report provides specific information. In addition, weekly updates on legislation, regulatory action and grant opportunities were also provided.

TFG regularly interacts with federal agencies on behalf of the County, providing answers to County questions and concerns. For example, in March, TFG helped the County secure meetings with key officials in Congress to discuss the County's top agenda items. As noted in the Federal Agenda update report, the ongoing congressional stalemate and the upcoming election, among other factors, have prevented any significant outcomes to come out of Washington D.C.

It is anticipated that Mr. Miller will be in the County in late 2016 or early 2017 to provide an update on Federal activities and the impact of the Presidential election on the County.

The Board is being asked to extend the agreement with TFG for two years through FY 2017-18. Approval of the extension would bring federal lobby services in sync with the term of the County's state lobby services which was previously approved by the Board to expire at the end of FY 2017-18.

## **OTHER AGENCY INVOLVEMENT/IMPACT**

Administrative Office and the Ferguson Group staff developed the terms of the amendment. County Counsel has reviewed the agreement and approved it as to form and legal effect.

## **FINANCIAL CONSIDERATIONS**

There is no change to the contract amount as part of the proposed amendment. During FY 2016-17 budget hearings, the Board approved funding for federal lobbyist services at the cost of \$72,000 per year, including expenses. The term of the agreement is extended for two years, through FY 2017-18 as part of Amendment No. 6.

## **RESULTS**

Amendment No. 6 to the Agreement for Services with TFG will continue federal lobbying efforts on benefit of San Luis Obispo County with the intention of obtaining federal assistance and revenues that would otherwise be more difficult to access. Additional revenues contribute to the County's goal of a safe, health, livable, well-governed, and prosperous community.

## **ATTACHMENTS**

1. Amendment No. 6 to the Agreement for Services
2. Report on FFY 2016 Federal agenda activities